

## Angela W. McNally, R.T. (R)

### Vice President, Products & Healthcare Services, South



Angela W. McNally is Vice President of Products & Healthcare Services, South for Owens & Minor. She is an award-winning medical sales and strategy professional with 20+ years of experience. Angela is responsible for developing strategy, and leading and growing a \$3B commercial segment of O&M's Product and Healthcare Services Segment. She collaborates with operations, finance, and supplier leadership teams to ensure O&M is delivering the best possible services to support its Mission of *Empowering Our Customers to Advance Healthcare*. She leverages internal and external stakeholders and industry thought leaders to define and implement the best and most relevant solutions for our customer partners.

Angela joined Owens & Minor in 1999. During her time with the company, she has contributed her skills to a variety of efforts and departments including sales, marketing, and sales enablement. Angela served as Dean of Sales for Owens & Minor University (OMU), leading sales and strategy training for the distribution organization. She then spent three years as an Account Executive, leading our relationships with Virginia Commonwealth University (VCU) Medical Center and University of Virginia (UVA) Health. In this role, Angela retained and grew these multi-hospital supply chain logistics programs. In late 2016, she returned to the home office to launch the company's partnership with Fusion5, O&M's BPCI-A awardee convener. In 2018, Owens & Minor made the strategic decision to form a consolidated business unit focused on its services offerings, with Angela as the leader.

Angela earned a Master of Science in Health Administration (MSHA) from Virginia Commonwealth University in 2018 and a Bachelor of Science degree in Radiation Science from VCU and St. Mary's School of Radiologic Sciences. She is also a Certified Radiologic Technologist-Radiology (R.T.R.), and is certified by The American Registry of Radiologic Technologists (ARRT).

Angela, her husband, and two sons live in the Richmond, Virginia area.